#### TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### **APPLICATION FOR FINANCIAL ASSISTANCE**

PLEASE NOTE: PRIOR TO SUBMITTING A COMPLETED FINAL APPLICATION AND EAF, PLEASE ARRANGE TO MEET WITH THE AGENCY'S

STAFF TO REVIEW YOUR DRAFT APPLICATION AND EAF

			Date:
APPLICATION OF:	APPLICANT NAME		
	OWNERSHIP OF PROPOSED (APPLICANT OR OTHER OW		T
Type of Application:			
☐ Tax-Exen	npt Bonds		Taxable Bonds
☐ Both Taxa	able and Tax-Exempt Bonds		Sale/Leaseback  ☐ Bank Financing
☐ Refunding			Amendment
☐ Second M	ortgage		Transfer
Type of Project:			
☐ Industrial/	Manufacturing		Warehousing
☐ Commerci	al/Office		Pollution Control/
□ Not-for-Pr (Specify)	rofit/Civic	_	(indicate type)
			Energy or Cogeneration Facility
☐ Commerci	al/Retail		Other (specify)
☐ Solid Was	te		

Description of Project (check one or more):	
☐ New Construction	☐ Acquisition of existing facility
☐ Addition to existing facility ☐ Existing IDA project	☐ Purchase of new machinery and equipment
☐ Renovation/modernization of existing facility ☐ Existing IDA project	☐ Purchase of used machinery and equipment

Please respond to all items either by filling in blanks, by attachment (by marking space "See Attachment Number 1," etc.) or by N.A., where not applicable. This application must be filed in 4 copies. A complete application is essential for the Agency's determination of whether to provide the financial assistance requested. A non-refundable application fee of \$2,500.00 is required at the time of submission of this application to the Tioga County Industrial Development Agency (the "Agency"). In the event that multiple public hearings are required, \$500.00 per hearing will be charged in addition to the application fee.

The attached Environmental Assessment Form ("EAF") is an integral part of this application. This application will not be deemed complete unless accompanied by a fully completed EAF.

Before inducement, Bond Counsel (or Transaction Counsel, in the case of a Sale/Leaseback) will require a \$2,500 deposit which will be applied to actual out-of-pocket fees and disbursements made during the inducement and negotiation processes, and will be reflected on their final statement at closing.

Information provided herein will not be made public by the Agency prior to the passage of an Official Inducement Resolution, but may be subject to disclosure under the New York Freedom of Information Law.

<u>APPLICANTS FOR FINANCIAL ASSISTANCE TO RETAIL FACILITIES ALSO</u> COMPLETE RIDER A

APPLICANTS FOR TAX-EXEMPT BONDS ALSO COMPLETE RIDER B

#### I. OWNER DATA

A.

PROPOSED PROJECT OWNER (THE "OWNER")			
NAME			
ADDRESS			
CONTACTPOSITION			
PHONE FEDERAL EMPLOYER I.D.#			
FAX E-MAIL			
NAICS CODE			
BUSINESS TYPE:			
SOLE PROPRIETORSHIP □ LIMITED LIABILITY COMPANY □			
GENERAL PARTNERSHIP □ LIMITED PARTNERSHIP □			
OTHER (PLEASE DESCRIBE)			
State and Date of Organization			
PRIVATELY HELD CORPORATION □			
PUBLIC CORPORATION ☐ LISTED ON EXCHANGE			
State and Date of Incorporation			
NOT-FOR-PROFIT CORPORATION □			
Qualified Under Section of Internal Revenue Code (attach a copy of IRS Determination Letter)			
State and Date of Incorporation or Charter			
EDUCATION CORPORATION □			
Qualified Under Section of the Internal Revenue Code (attach a copy of IRS Determination Letter)			
State and Date of Incorporation or Charter			

	ATTORNEY
	FIRM NAME
	ADDRESS
	PHONE FAX
	E-MAIL
B.	FACILITY USER (tenant using more than 10% of the square footage of the Facility, if different than the Owner) (THE "USER")
	NAME
	ADDRESS
	CONTACTPOSITION
	PHONE FEDERAL EMPLOYER I.D.#
	FAX E-MAIL
	NAICS CODE
	BUSINESS TYPE:
	SOLE PROPRIETORSHIP □ LIMITED LIABILITY COMPANY □
	GENERAL PARTNERSHIP □ LIMITED PARTNERSHIP □
	OTHER (PLEASE DESCRIBE)
	State and Date of Organization
	PRIVATELY HELD CORPORATION □
	PUBLIC CORPORATION ☐ LISTED ON EXCHANGE
	State and Date of Incorporation
	NOT-FOR-PROFIT CORPORATION □
	Qualified Under Section of Internal Revenue Code (attach a copy of IRS Determination Letter)
	State and Date of Incorporation or Charter

C.

D.

EDUCATION COR	RPORATION	
Qualified Under Sec Determination Lette	ction of the Internal Revenue er)	Code (attach a copy of IRS
State and Date of In	corporation or Charter	
ATTORNEY		
FIRM NAME		
ADDRESS		
PHONE	FAX	
E-MAIL		
requested above, on	nes of each additional User, if any, a separate sheet and attach it to the (e.g., stockholder, principal, partne	is questionnaire.)
•	corporation, subsidiary) to the abov	
<u>NAME</u>	BUSINESS TYPE	RELATIONSHIP
-	ers or partners of the Owner and the ty in the Owner or the User):	e User, if any (i.e., owners
<u>NAME</u>	% OWNED	WHICH COMPANY

APPLICANTS FOR TAX-EXEMPT FINANCING: Is the Owner or the U related to any other person by reason of more than 50% common ownership? so, indicate the name of each related person and the Owner's or User's relationship to such person.  List the Owner's and the User's parent corporations, sister corporations and subsidiaries if any.
related to any other person by reason of more than 50% common ownership? so, indicate the name of each related person and the Owner's or User's relationship to such person.  List the Owner's and the User's parent corporations, sister corporations and
Has the Owner or the User (or any other entity listed in answer to questions C above) been involved in or benefitted by any prior tax-exempt bond financing the town/city/village in which this Project is located, whether through the Agr JDA or another issuer? If so, please explain in full (e.g., name of issuer and beneficiary; original amount of issue; date of issue; current amount outstanding purpose of issue; etc.).

	I.	Has the Owner or the User (or any related person) made a public offering or private placement of its stock within the last year? If so, please describe and provide the prospectus or other offering materials used.
	J.	Has the Owner or the User (or any related person) applied to any other Industrial Development Agency in regard to this Project? If so, please provide details of any action taken with respect to the Project and the current status of such application.
	K.	List the major bank references of the Owner and the User.
II.	<u>OWN</u>	ER'S OPERATIONS AT CURRENT LOCATION
	A.	Address
	B.	Acreage of existing facility
	C.	Number of buildings and square feet of each building
	D.	Owned or leased
	E.	Please describe the type of operation (e.g., manufacturing, wholesale, distribution, retail, etc.) and products and services offered at current location:

	F.	Employment (current number of full-time employees or the equivalent)					
	G.	Annual payroll amount					
III.	<u>USE</u>	R'S OPERATIONS AT CURRENT LOCATION					
	A.	Address					
	B.	Acreage of existing facility					
	C.	Number of buildings and square feet of each					
	D.	Owned or leased					
	E.	Please describe the type of operation (e.g., manufacturing, wholesale, distribution, retail, etc.) and products and services offered at current location:					
	F.	Employment (current number of full time employees or the equivalent)					
	G.	Annual payroll amount					
IV.	PRO	PROPOSED PROJECT DATA					
	A.	Location of Project - Please attach a map highlighting the location of the Project. In addition, please give the real property tax map number and exact street address of the Project, including the city or village (if any) and town in which the Project will be located. (If no street address is available, please include a survey and the most precise description available.) Please also identify the school district within which the Project will be located:					

B.	Project Site - Please submit 3 copies of plans or sketches of the proposed acquisition, renovation or construction (under separate cover is permissible). Also attach a photograph of the site or existing facility to be improved.			
	1.	Acre	eage	
	2.	Acq	uisition of existing buildings:	
		a)	Existing buildings to be acquired (number of buildings and square feet of each building):	
		b)	Does the Project consist of additions and/or renovations to existing buildings? If so, indicate the nature of the expansion and/or renovation in reasonable detail.	
	3.	New	Construction:	
	3.	a)	Number and square feet of each new building to be constructed:	
		b)	Builder or contractor and address:	
		c)	Architect and address:	
	4.	Pres	ent use of the Project site:	

5.	Present user of Project site:
6.	Relationship of present user of Project site to the Owner, if any:
the app feet squ feet foll to be wanted ind app Ref fina	ject Use Description – Please provide a detailed description of the Project and Project's intended use. (E.g., "The construction and equipping of an proximately square foot building, of which square to will used for the manufacturing of, are feet will be used for warehousing finished products and square to will be used for office space, and the acquisition and installation of the owing items of machinery and equipment:, allow used by the Owner/User in connection with the manufacturing and/or rehousing of for the to the custry.) If additional space is necessary, please attach an exhibit to this edication.  PLICANTS FOR TAX-EXEMPT FINANCING PLEASE NOTE: The Taxorm Act of 1986 limits the types of facilities that are eligible for tax-exempt ancing to manufacturing facilities, civic facilities and certain other exempt elities.
Are	there utilities on site?
a.	Water (indicate municipal or other)
b.	Sewer (indicate municipal or other)
c.	Electric (Name of utility company)
d.	Gas (Name of utility company)

each whic	y space in the Project is to be leased by the Agency or the Owner to third es, or subleased by the User to third parties, indicate the total square footage e Project to be leased to each tenant, and the proposed use of that space by tenant. Although the tenants may not yet be known, the general purposes for the Project will be used must still be indicated (e.g., manufacturing, office thouse, etc.). Use a separate sheet, if necessary.			
1.		_	equipment to be acquired as part of ent will be new or used.	
2.	Have any of the it	ems or categories l	isted above been ordered or obtain	
<i>Z</i> .		_	lers, contracts and/or invoices.	
		_		
	If so, enclose cop	pies of purchase ord		
	If so, enclose cop	pies of purchase ord	ers, contracts and/or invoices.	
Has	If so, enclose cop	n the Project begun	ers, contracts and/or invoices.  ? If so, complete the following:	
Has	If so, enclose cop  construction work or  Site clearance	n the Project begun	ers, contracts and/or invoices.  ? If so, complete the following:  □ no% complete	
Has 1. 2.	construction work or Site clearance Foundation	n the Project begun'  yes  yes	ers, contracts and/or invoices.  If so, complete the following:  no% complete  no% complete	
Has 1. 2. 3.	construction work or Site clearance Foundation Footings	n the Project begun'  □ yes □ yes □ yes	Pers, contracts and/or invoices.  If so, complete the following:  no% complet  no% complet  no% complet	

#### H. Existing facilities within New York State:

any related persolocated and descri	re other facilities owned, leased or used by the Owner or Use ted person) within the state? If so, tell where such facilities a and describe the terms of the Owner's or the User's (or any res) interest in such facilities.		
	facilities within the state, is it expected that any of the rill close or be subject to reduced activity as a result of to?		
□ yes	□ no		
If you answered current facilities	"No" to question 2 above, please explain in detail how will be utilized.		
Project is reason	"Yes" to question 2 above, please indicate whether the ably necessary for the Owner or User, as applicable, to petitive position in its industry and explain in detail.		

Will tocati	the Project meet current zoning requirements at its proposed on?
□ ye	es 🗆 no
a)	What is the present zoning?
b)	What zoning is required?
c)	If a change of zoning is required, please provide the details regarding, and described the status of, any change of zoning request.
	Project site in an Agricultural District, in a primarily agricultur or currently in agricultural use? If yes, provide details.

J	in a Historic District or does it contain any building rance? If yes, describe.
•	r state wetlands or any other environmentally critical or contiguous to the Project site? If yes, describe.
•	site contain any underground or above ground storaghether or not currently in use? If yes, describe.
approval, special that will be neces	eal or federal consents or approvals (e.g., site plan use permit, environmental permits, certificates of necessary in connection with the Project and describe the ch consent or approval.
Does the Owner of Project site?	or the User (or any related person) currently lease the
□ yes	□ no
Does the Owner osite?	or the User (or any related person) now own the Proj
□ yes	□ no

	1.	If so, indicate:					
		a)	Date of purchase				
		b)	Purchase price				
		c)	Balance of existing mortgage				
		d)	Holder of mortgage				
		e)	Special conditions				
	2.		does the Owner (or any related person) have an option or a ct to purchase the site and/or any buildings on the site?				
		□ yes	□ no				
	3.	If so, p	please attach a copy of the option or contract and indicate:				
		a)	Date signed				
		b)	Purchase price				
		c)	Proposed settlement/closing date				
K.	Has an Environmental Audit or other examination of the environmental condition of the Project site been prepared within the last five years?						
	□ yes		□ no				
	If yes,	please a	attach a copy.				

#### V. PROJECT COSTS

A. Give an accurate estimate of the cost of each of the following items, specifying in each instance the best estimate of the portion of such costs to be financed with tax-exempt or taxable bond proceeds, if applicable:

	% BOND FINA	NCED
LAND*		<u>(</u>
ACQUISITION AND REHABILITATION COSTS:		
Existing Building**		(
Cost of Rehabilitation		(
COST OF NEW CONSTRUCTION:		
Construction of New Building		(
New Additions to or Expansions of Existing of Existing Building		(
ENGINEERING/ARCHITECTURAL FEES		(
MANUFACTURING EQUIP. TO BE INSTALLED		(
OTHER EQUIP. TO BE INSTALLED		(
LEGAL FEES (Bank, Bond, Agency & Company Counsel)		(
FINANCIAL CHARGES (specify)		(
AGENCY FEES		(
OTHER FEES/CHARGES, etc. (specify):		
		(
		(
TOTAL PROJECT COSTS:	\$	(
INT OF BOND REQUESTED (if applicable):	\$	

TOTAL COST AND

- \* **APPLICANTS FOR TAX-EXEMPT FINANCING NOTE:** If acquiring land, please note that federal law prohibits the use of 25% or more of tax-exempt bond proceeds for the purchase of land.
- \*\* APPLICANTS FOR TAX-EXEMPT FINANCING NOTE: If acquiring existing buildings, please note that federal law prohibits the acquisition of existing buildings with tax-exempt bond proceeds unless the rehabilitation expenses to be incurred with respect

to the building within three years are equal to or greater than 15% of the portion of the cost of acquiring the building that is financed with tax-exempt bond proceeds. Rehabilitation does not include any amount expended on new construction (additions or expansions). These provisions do not apply to "Civic Facilities" for 501(c)(3) organizations.

B.	Method	of	financing	costs:
<b>D</b> .	Michiga	$\mathbf{o}_{\mathbf{I}}$	IIIIuiiciiig	COBIB.

		<u>AMOUNT</u>	<u>TERM</u>
1.	Tax-exempt bond financing	\$	years
2.	Taxable bond Financing	\$	years
3.	IDA Sale/Leaseback with conventional financing***	\$	years
4.	IDA Sale/Leaseback with Owner/User Financing	\$	years
5.	JDA or other governmental funding***	\$	years
6.	Other loans***	\$	years
7.	Company's/Owner's equity contribution	\$	
TOTA	L PROJECT COSTS:	\$	

\*\*\* Copies of all commitments must be submitted to the Agency before drafting of any bond or transaction documents can begin.

C.	costs, which are to be rei	<b>AX-EXEMPT FINANCING:</b> Have any of the above mbursed out of tax-exempt bond proceeds, been paid or
	incurred (including contrapplication?	acts of sale or purchase orders) as of the date of this
	□ yes	□ no

If so, please give particulars, including dates paid or incurred on a separate sheet.

•	the funds to be borrowed through the Agency be used to repay existing mortgage, outstanding loan or outstanding bond issue
	ner made any arrangements for the marketing or the purchase of ds? If so, indicate with whom and provide copies of any

#### VI. MEASURES OF GROWTH AND BENEFITS

A. Please complete the chart below by indicating on line #1 the present number of full-time or equivalent employees and the annual payroll for all current facilities of the User. On line #2, please provide the information with respect to Tioga County facilities only. (If no facilities are currently in Tioga County, indicate "0.") On lines #3 and #4, provide projections of employment and payroll at the proposed Project in Tioga County for the first and second year after the Project's completion:

			Full Time or Equivalent Employees	Annual Payroll \$			
	1.	PRESENT (All Current Facilities)					
	2.	PRESENT (Tioga County Only)					
	3.	FIRST YEAR (Tioga County Only)					
	4.	SECOND YEAR (Tioga County Only)					
	В.	What, if any, will be the expected increase in business activity?  \$	the annual dollar a	mount of sales or			
	C. Describe, if applicable, other benefits anticipated as a result of this Projincluding but not limited to job retention.						
VII.	PROJ	ECT CONSTRUCTION SCHEDULE					
	A.	What is the proposed date for commencement Project?	of construction or	acquisition of the			
	В.	Give an accurate estimate of the time schedule the first use of the Project is expected to occur	-	•			
	C.	At what time or times and in what amount or will be required? Please provide your most ac		nated that funds			

VIII.	WHAT TYPE OF FINANCIAL ASSISTANCE IS THE APPLICANT REQUESTING?								
П	Standard PILOT								
<b>✓</b>	Deviation from Standard PILOT								
	If De	viation from Standard PILOT is requested, please explain							
	Pleas	e see Attachment C.							
IX.		ACH THE FOLLOWING FINANCIAL INFORMATION OF THE OWNER AND USER							
	A.	Financial statements for last two fiscal years (unless included in the Owner's or User's annual report).							
	B.	Owner's and User's annual reports (or Form 10-Ks) for the two most recent fiscal years.							
	C.	Quarterly reports (Form 10-Qs) and current reports (Form 8-Ks) since the most recent annual report, if any.							
	D.	In addition, if applicable, please attach the financial information described above in items A, B, and C of any expected guarantor of a proposed bond issue other than the Owner or the User.							
	Е.	Upon the request of the Applicant, the Agency will review the information submitted pursuant to this Section VIII and return all copies to the Applicant within two weeks after the inducement date. Please indicate whether you require the information to be returned.							
		■ yes □ no							
THE	PROJI	IG THIS APPLICATION, I CERTIFY THAT I HAVE READ AND UNDERSTOOD ECT POLICY MANUAL PROVIDED TO ME BY THE IDA AND AGREE TO WITH THE TERMS AND CONDITIONS SET FORTH THEREIN.							
		SIGNATURE OF PERSON COMPLETING APPLICATION							

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#### CERTIFICATION

JEFNE of individua	y We	735_(1	name o	of repre	esentativ	ve of entity :	submit	ting a	applica	ation, or r	name
of individua	submi	tting applica	ition) d	leposes	s and say	s that s/he (	choose	and	comp	lete one o	f the
following	two	options)	(i)	is	a/the	Manager				(title)	of
SUN8 PDC LLC			(en	tity na	me), the	entity name	d in th	e atta	ached	applicatio	n, or
(ii) is the	individu	ial named	in the	attach	ed app	lication; tha	t s/he	has	read	the foreg	oing
application a	and kno	ws the conte	ents the	reof; a	nd that t	he same is t	rue to l	nis/he	er kno	wledge.	

Deponent further says that s/he is duly authorized to make this certification on behalf of her/himself or on behalf of the entity named in the attached application. The grounds of deponent's belief relative to all matters in said application which are not stated upon his/her own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as, if deponent is not an individual applicant, information acquired by deponent in the course of his/her duties in connection with said entity and from the books and papers of said entity.

As (i) the representative of said entity, or (ii) the individual applicant (such entity or individual applicant hereinafter referred to as the "Applicant"), deponent acknowledges and agrees that the Applicant shall be and is responsible for all costs incurred by the Tioga County Industrial Development Agency (hereinafter referred to as the "Agency") acting on behalf of the Applicant in connection with this application and all matters relating to the issuance of bonds or the provision of financial assistance to which this application relates. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified period of time to take reasonable, proper or requested action or withdraws, abandons, cancels or neglects the application, then upon presentation of an invoice, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred with respect to the application up to that date and time, including fees to bond counsel or transaction counsel for the Agency and fees of general counsel for the Agency. Upon the successful conclusion of the transaction or sale of the bond issue contemplated herein, the Applicant shall pay to the Agency an administrative fee set by the Agency in accordance with its fee schedule in effect on the date of the foregoing application, which amount is payable at closing. The Applicant understands that the Agency's bond counsel's fees and general counsel's fees are considered issuance expenses and, therefore, can be paid or reimbursed out of the proceeds of any resultant tax-exempt bond issue only up to an aggregate amount not exceeding 2% of the face amount of such tax-exempt issue.

Sworn to before me this

ay of March, 20 17

TERESA SPEIGHT

DISTRICT OF COLUMBIA
My Commission Expires Sept. 30, 2020

Name

## NEW YORK STATE FINANCIAL REPORTING REQUIREMENTS FOR INDUSTRIAL DEVELOPMENT AGENCIES

Please be advised that the New York General Municipal Law imposes certain reporting requirements on IDAs and recipients of IDA financial assistance. Of particular importance to IDA applicants is Section 859 (copy attached). This section requires IDAs to transmit financial statements within 90 days following the end of an Agency's fiscal year (Tioga County IDA FY is calendar), prepared by an independent, certified public accountant, to the New York State Comptroller, the Commissioner of the New York State Department of Economic Development and the governing body of the municipality for whose benefit the Agency was created (Tioga County). These audited financial statements shall include supplemental schedules listing the following information:

- 1. All straight-lease ("sale-leaseback") transactions and whether or not they are obligations of the Agency.
- 2. All bonds and notes issued, outstanding or retired during the period and whether or not they are or were obligations of the Agency.
- 3. <u>All new bond issues</u> shall be listed and for each new bond issue, the following information is required:
  - a. Name of the project financed with the bond proceeds.
  - b. Whether the project occupant is a not-for-profit corporation.
  - c. Name and address of each owner of the project.
  - d. The estimated amount of tax exemptions authorized for each project.
  - e. Purpose for which the bond was issued.
  - f. Bond interest rate at issuance and, if variable, the range of interest rates applicable.
  - g. Bond maturity date.
  - h. Federal tax status of the bond issue.
  - i. Estimate of the number of jobs created and retained for the project.
- 4. <u>All new straight lease transactions</u> shall be listed and for each new straight lease transaction, the following information is required:
  - a. Name of the project.
  - b. Whether the project occupant is a not-for-profit corporation.
  - c. Name and address of each owner of the project.
  - d. The estimated amount of tax exemptions authorized for each project.
  - e. Purpose for which each transaction was made.
  - f. Method of financial assistance utilized for each project, other than the tax exemptions claimed by the project.
  - g. Estimate of the number of jobs created and retained for the project.

Also of importance to IDA applicants is Section 874(8) of the General Municipal Law (copy

attached), which requires agents (i.e., project owners and/or occupants) of the Agency to file an annual statement with the State Department of Taxation and Finance, of the value of all sales tax exemptions claimed by such agents or their agents, including but not limited to consultants or subcontractors, who claim exemption from sales tax by virtue of the Agency's involvement in a transaction. The penalty for failure to file the statement is removal of authority to act as agent of the Agency.

Please sign below to indicate that you have read and understood the above.

Name: Mulus	Jeff Weiss
Title:	Manager
Company:	SUN8 PDC LLC
Date:	3/24/17

#### RIDER A

# TO BE COMPLETED BY ALL APPLICANTS FOR FINANCIAL ASSISTANCE FOR RETAIL PROJECTS OR PROJECTS WITH A RETAIL COMPONENT:

What percentage of the total Project cost will be used to finance premises that will be primarily used in making retail sales of goods or services to customers who personally visit the premises?
If the Agency does not provide the financial assistance requested in this application, we the Applicant or the Project User (if different from the Applicant) locate some or all of the jobs attributable to the Project outside New York State? If so, describe.
Will the proposed Project make available to residents of the city, town or village with which the Project will be located goods or services that are not otherwise reasonably available to such residents? If so, describe.

#### RIDER B

#### TO BE COMPLETED BY ALL APPLICANTS FOR TAX-EXEMPT FINANCING

(Note: Bond Counsel also will require applicant to complete a Bond Counsel Questionnaire to determine whether the Project qualifies, in whole or in part, for tax-exempt financing. The information requested in this Rider is for initial screening and structuring purposes.)

A. List capital expenditures with respect to this Project:

	Past 3 Years	Next 3 Years	<u>Total</u>
Land	\$	_ \$	\$
Buildings	\$	_ \$	\$
Equipment	\$	_ \$	\$
Engineering	\$	_ \$	\$
Architecture	\$	_ \$	\$
Research and development	\$	_ \$	\$
Interest during construction	\$	_ \$	\$
Other (please explain)	\$	_ \$	\$

If an expenditure may be either treated as a capital expenditure or may be currently expensed, for these purposes it must be treated as a capital expenditure.

Research and development expenses (other than in-house wages and supplies) with respect to a facility must be treated as capital expenditures with respect to products to be produced at the facility and with respect to equipment to be used there. Research and development expenses allocable to the project under the foregoing rule must be treated as capital expenditures with respect to it even though the research and development work takes place in a different municipality or state.

Costs of molds, etc., to be used at a facility are capital expenditures even if paid by the customer.

Costs of Equipment to be moved to a facility are capital expenditures even if the purchase and initial use of the equipment occurred outside the municipality.

B. List capital expenditures with respect to other facilities of the Company or any related corporation or person, if the facilities are located in the same municipality.

	Past 3 Years	Next 3 Years	<u>Total</u>
Land	\$	_ \$	\$
Buildings	\$	_ \$	\$
Equipment	\$	_ \$	\$
Engineering	\$	_ \$	\$
Architecture	\$	_ \$	\$
Research and development	\$	_ \$	\$
Interest during construction	\$	_ \$	\$
Other (please explain)	\$	_ \$	\$

#### THE TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### SUBJECT: APPLICATION FOR PILOT

#### p. 12, Section H. Existing facilities within New York State

1. Are there other facilities owned, leased or used by the Owner or User (or any related person) within the state? If so, tell where such facilities are located and describe the terms of the Owner's or the User's (or any related person's) interest in such facilities.

Distributed Sun (DSUN) is a stakeholder in SUNEIGHT HOLDCO, LLC (the parent company of SUN8 PDC LLC). DSUN owns and operates solar projects in nine U.S. states, including New York. These include a 1.76MWac facility in Lansing, a 2MWac facility in Seneca, two 2MWac facilities in Ledyard and a 2MWac facility in Harford. SUN8 is currently developing 35, 2MWac projects in NY, including those in Spencer, NY and anticipates constructing them in 2017.

3. If you answered "No" to question 2 above, please explain in detail how current facilities will be utilized.

The solar facilities proposed in Spencer will be incremental to solar facilities already in operation. There is ample interest in Central NY to consume locally generated clean electricity. If all the projects proposed by SUN8 are constructed, these projects can power 4% of the addressable electricity market in Central NY – so no operating facilities are expected to be closed.

#### THE TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### **SUBJECT: APPLICATION FOR PILOT**

# p. 19, Section VI. C. Describe, if applicable, other benefits anticipated as a result of this Project, including but not limited to job retention.

- We expect the projects to produce 2 FTE of jobs for field operations and maintenance services, 2 FTE of jobs for administrative, billing, collections and energy-customer management services related to the projects. Back office support, indirect and induced jobs are not considered.
- >80 direct jobs during construction to be created by our proposed projects in Spencer.
- >120 jobs during construction in indirect and induced jobs from the proposed projects (based on the JEDI-PV model created by the National Renewable Energy Laboratory.
- Local sheep farmers will be able to graze sheep there increasing local farming (2 sheep per acre = 150 sheep across all project sites in Spencer).
- The potential financial savings to electricity consumers over 30 years is \$7MM. This translates into \$28MM of economic impact in the region (using a multiple of 4 for marginal propensity to consume).
- Landlords expect to receive \$1.7MM in rental income over 30 years. This translates into \$6.8MM in local economic impact in the region (using a multiple of 4 for marginal propensity to consume).
- According to the NY PSC, the societal benefit of generating clean energy at these sites (avoided health costs, cost of climate change, etc.) is approximately \$17M over 30 years.
- All these benefits accrue to the local community without adding new children to schools, heavy use of roads (after construction), or trash collections.
- The regional grid receives an intangible benefit of local generation adding to grid reliability and resilience.

**PILOT Payment Schedule** 

Year of Operation	PILOT Amount /	Total PILOT Amount for	Year of Operation	PILOT Amount /	Total PILOT Amount for
	MWAC	16MWAC		MWAC	16 MWAC
1	\$5,600	\$89,600	16	\$7,537	\$120,590
2	\$5,712	\$91,392	17	\$7,688	\$123,002
3	\$5,826	\$93,220	18	\$7,841	\$125,462
4	\$5,943	\$95,084	19	\$7,998	\$127,971
5	\$6,062	\$96,986	20	\$8,158	\$130,530
6	\$6,183	\$98,926	21	\$8,321	\$133,141
7	\$6,307	\$100,904	22	\$8,488	\$135,804
8	\$6,433	\$102,922	23	\$8,657	\$138,520
9	\$6,561	\$104,981	24	\$8,831	\$141,290
10	\$6,693	\$107,080	25	\$9,007	\$144,116
11	\$6,826	\$109,222	26	\$9,187	\$146,998
12	\$6,963	\$111,406	27	\$9,371	\$149,938
13	\$7,102	\$113,634	28	\$9,559	\$152,937
14	\$7,244	\$115,907	29	\$9,750	\$155,996
15	\$7,389	\$118,225	30	\$9,945	\$159,116

The schedule above provides for a 2% annual escalator, on each anniversary of operation.

Total payments over 30 years = \$3,634,900 (assuming that the project is granted a sales tax exemption).

#### THE TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### SUBJECT: APPLICATION FOR PILOT

#### VIII. WHAT TYPE OF FINANCIAL ASSISTANCE IS THE APPLICANT REQUESTING?

#### **X Deviation from Standard PILOT**

#### If Deviation from Standard PILOT is requested, please explain:

A conventional PILOT allows for an abatement of taxes, by calculating the payable amounts as a function of assessed value. However, solar projects, on an inflation adjusted basis, have a flat revenue stream. The ceiling price at which the energy generated can be sold is the NYSEG tariff.

Consequently, a solar project cannot scale like a regular business enterprise at any point in its life-cycle – making a conventional PILOT unsuitable.

Securing a 30-year PILOT, with predictable amounts in each year of operation, is necessary to limit or predict tax liability. A 30-yr PILOT will allow taxing jurisdictions to accurately forecast the revenue from the projects.

Using the conventional assessment value as a baseline to compare the PILOT amounts proposed does not allow specific consideration to be afforded to the solar industry specific parameters. Solar projects cannot grow like regular businesses the property (eg. solar panels) do not increase in value over time like buildings do but depreciate both on financial statements and in performance.

As the analysis is being done, it is important to note that the landowners (lessors) will continue paying real property taxes on the lands during the operation of the solar array. The taxes on the land follow general assessment protocol. The PILOT is being requested only for the solar arrays – any PILOT amount proposed is incremental to the property taxes being paid on the land underneath.

#### THE TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### **SUBJECT: APPLICATION FOR PILOT**

#### RIDER A.

2. If the Agency does not provide the financial assistance requested in this application, will the Applicant or the Project User (if different from the Applicant) locate some or all of the jobs attributable to the Project outside New York State? If so, describe.

The IDA's assistance is imperative for these projects in Spencer to be economically feasible.

- A. First, municipal (local) PILOT agreements under RPTL 487 cannot exceed a term of 15 years. A solar project can operate for 30 years reliably. A 15-year PILOT exposes the solar project to 'full conventional' assessment of taxes in the 16<sup>th</sup> year of operation. Solar projects, on an inflation adjusted basis, are revenue neutral and cannot grow unlike regular business. Thus, a full assessment in the 16<sup>th</sup> year, would render a solar project unviable.
- B. Second, solar projects are exempt from paying real property taxes at the State and Local level by RPTL 487 unless a local jurisdiction opts out of the exemption. The Spencer Van Etten Central School District has opted out of RPTL 487 exemption for solar systems precluding the possibility of a PILOT agreement under RPTL 487, unless the school district opts-back into the exemptions.

If the IDA does not offer a PILOT, the projects may have to be relocated to other counties within NY, where local taxing jurisdictions that have not opted out of the RPTL 487. Relocating projects will not allow Tioga County residents to purchase the clean, affordable (below NYSEG's tariff) electricity that these projects would generate.

3. Will the proposed Project make available to residents of the city, town or village within which the Project will be located goods or services that are not otherwise reasonably available to such residents? If so, describe.

Yes, the projects in the Town of Spencer in Tioga County are proposed as Community Solar projects. The Community Distributed Generation regulation enacted in 2015 by the PSC allows a solar facility at one remote location to transfer the electricity generated in the form of bill credits to subscribing members within the same distribution utility territory (NYSEG) and NY-ISO Control Load Zone (C). NY citizens that (a) don't own homes, (b) lack access to a viable roof, or (c) can't afford to install solar can subscribe to a community solar array at competitive rates, usually 10% below the existing utility tariff rates. Our observation is that most purchasers of solar electricity tend to be within driving range of a solar energy system. We expect Tioga County residents from being able to benefit from the financial savings from our discounted electricity prices (below NYSEG's tariff).

#### ATTACHMENT E

TO,

#### THE TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### SUBJECT: APPLICATION FOR PILOT

The preliminary design plans submitted to the Joint Planning Board for the Village and Town of Spencer, NY are attached.

# SOLAR PHOTOVOLTAIC PLANTS (17MWac)

350 Van Etten, 292 Van Etten, 256 Van Etten, Route 96 Spencer, New York 14883

# SITE PLAN DOCUMENTS

ISSUED
DECEMBER 2016
Town of Spencer, Tioga County

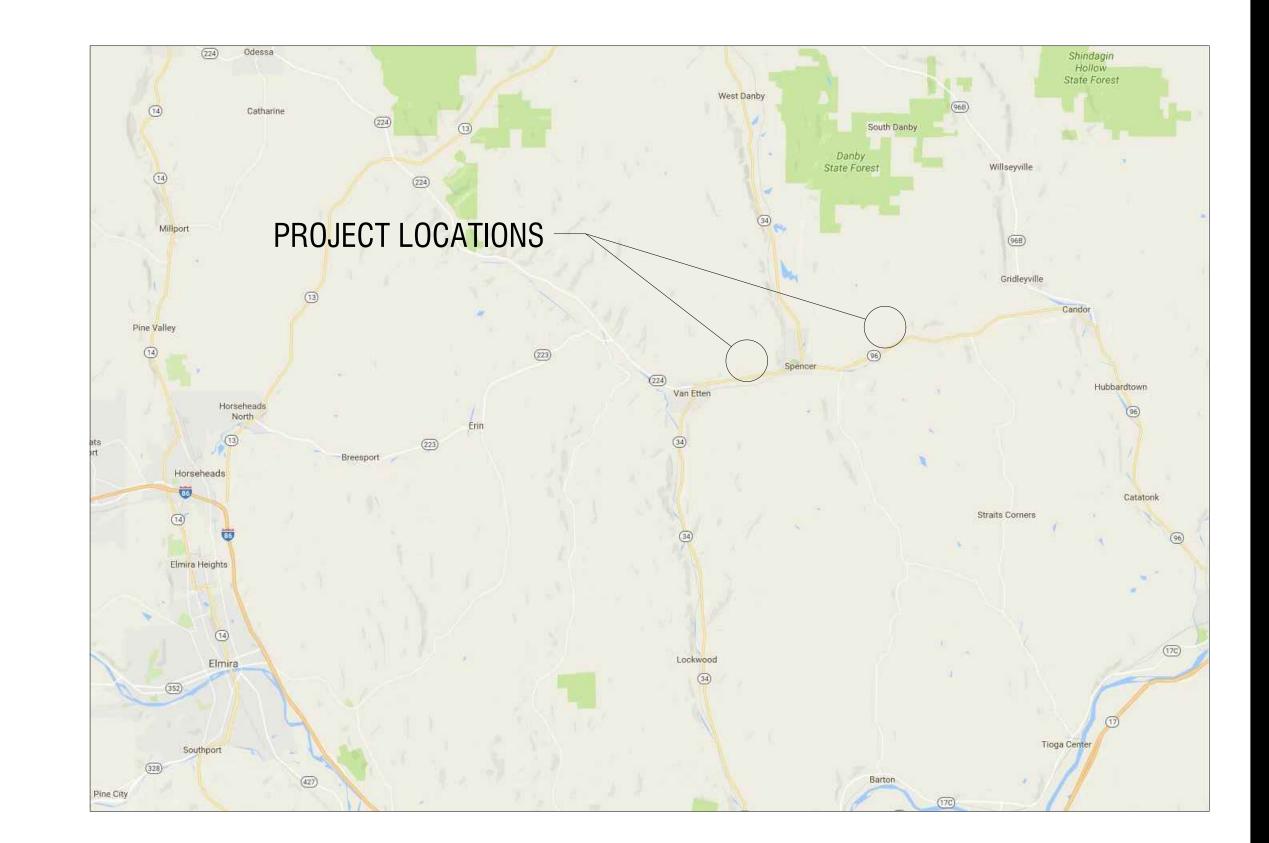
REVISION 1 MARCH 27, 2017



sun8 PDC LLC
C/O Distributed Sun LLC
601 13th St. NW
Suite 450 South
Washington, DC 2005

Contact: Bharath Srinivasan 978-319-0683 Bharath@distributedsun.com

Distribution Utility
New York State Electric and Gas



# CODES AND REGULATIONS NEC 2014

NYS Standard Interconnection Requirements

Town of Spencer Building Code

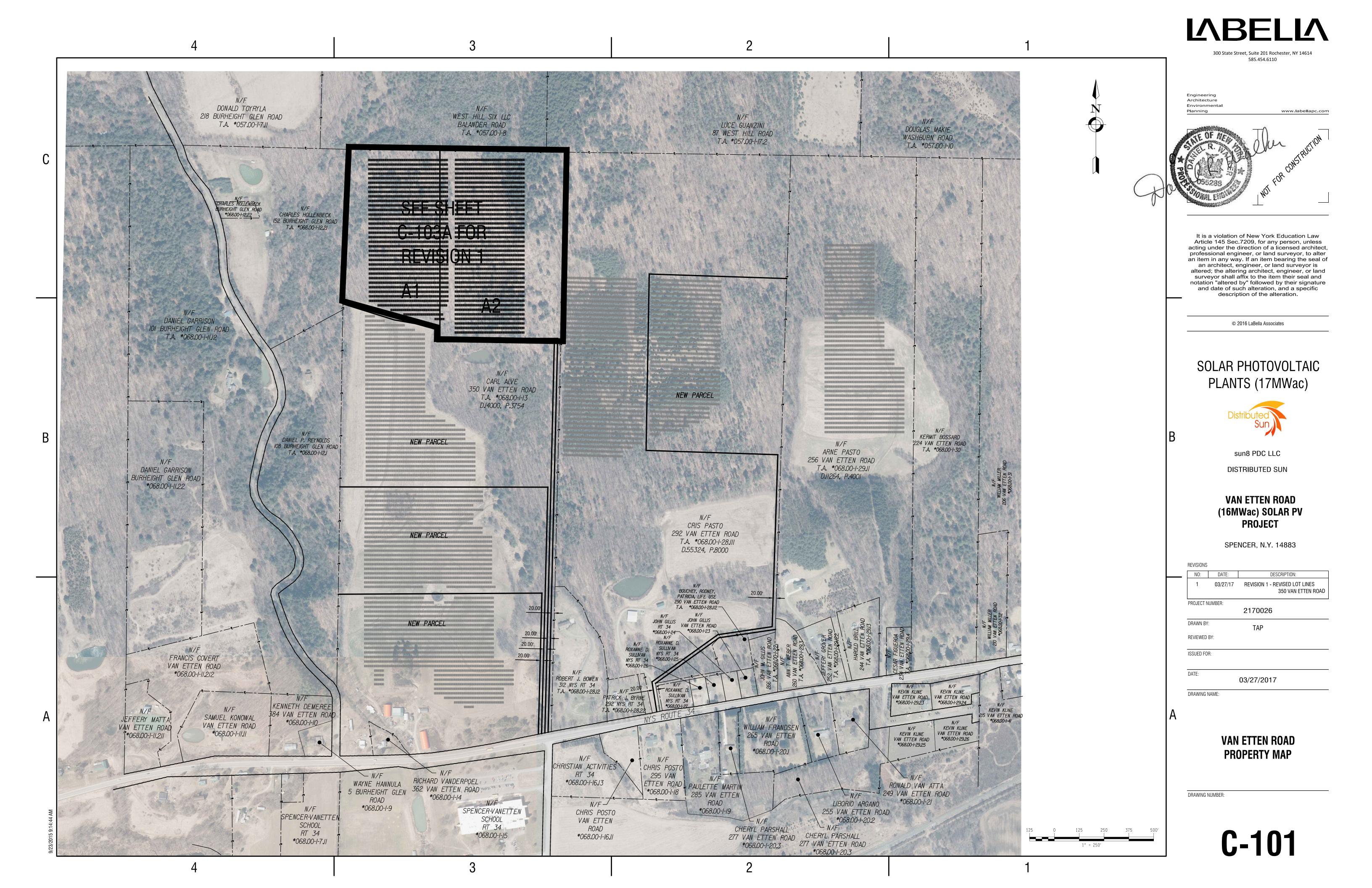
Town of Spencer Site Plan Review

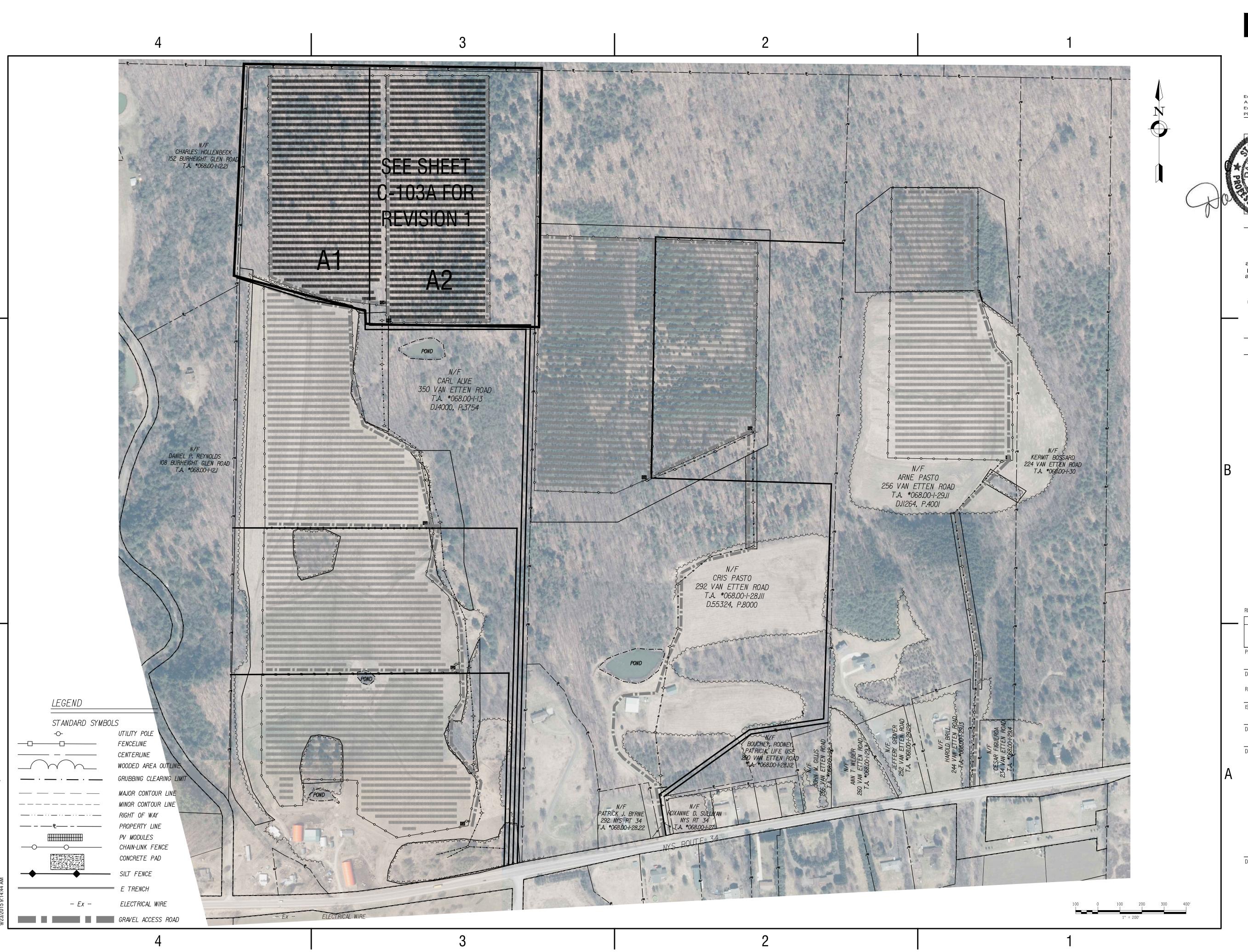
	SHEET INDEX
C-100	TITLE SHEET
C-101	VAN ETTEN ROAD PROPERTY MAP
C-102	VAN ETTEN ROAD OVERALL SITE PLAN
C-103	350 VAN ETTEN ROAD SITE PLAN
C-103A	350 VAN ETTEM ROAD SITE PLAN ADDENDUM 1
C-104	292 VAN ETTEN ROAD SITE PLAN
C-105	256 VAN ETTEN ROAD SITE PLAN
C-106	ROUTE 96 SITE PLAN
C-107	SIGNAGE





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description of the alteration.

# SOLAR PHOTOVOLTAIC PLANTS (13MWac)



sun8 PDC LLC

DISTRIBUTED SUN

# **VAN ETTEN ROAD** (16MWac) SOLAR PV PROJECT

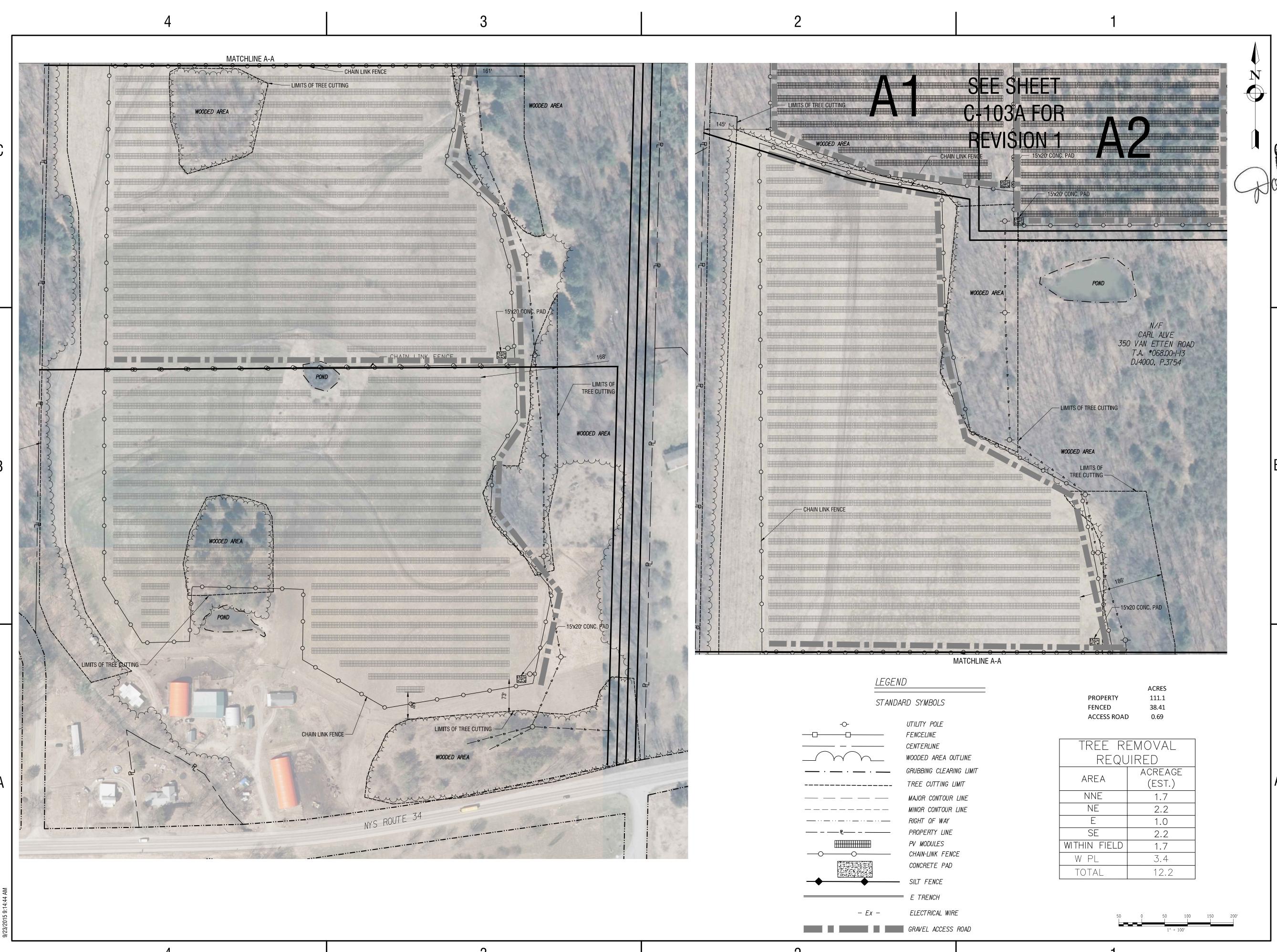
SPENCER, N.Y. 14883

REVISIONS		
NO:	DATE:	DESCRIPTION:
1	03/27/17	REVISION 1 - ADDED ARRAY A1 AND A2
PROJECT N	UMBER:	
		2170026
DRAWN BY	:	TAP
REVIEWED	BY:	
ISSUED FOI	R:	
DATE:		03/27/2017
DRAWING N	JAMF:	00,21,2011
D. W. WING	***************************************	

**OVERALL VAN ETTEN ROAD** SITE PLAN

DRAWING NUMBER:

**C-102** 



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# SOLAR PHOTOVOLTAIC PLANTS (17MWac)



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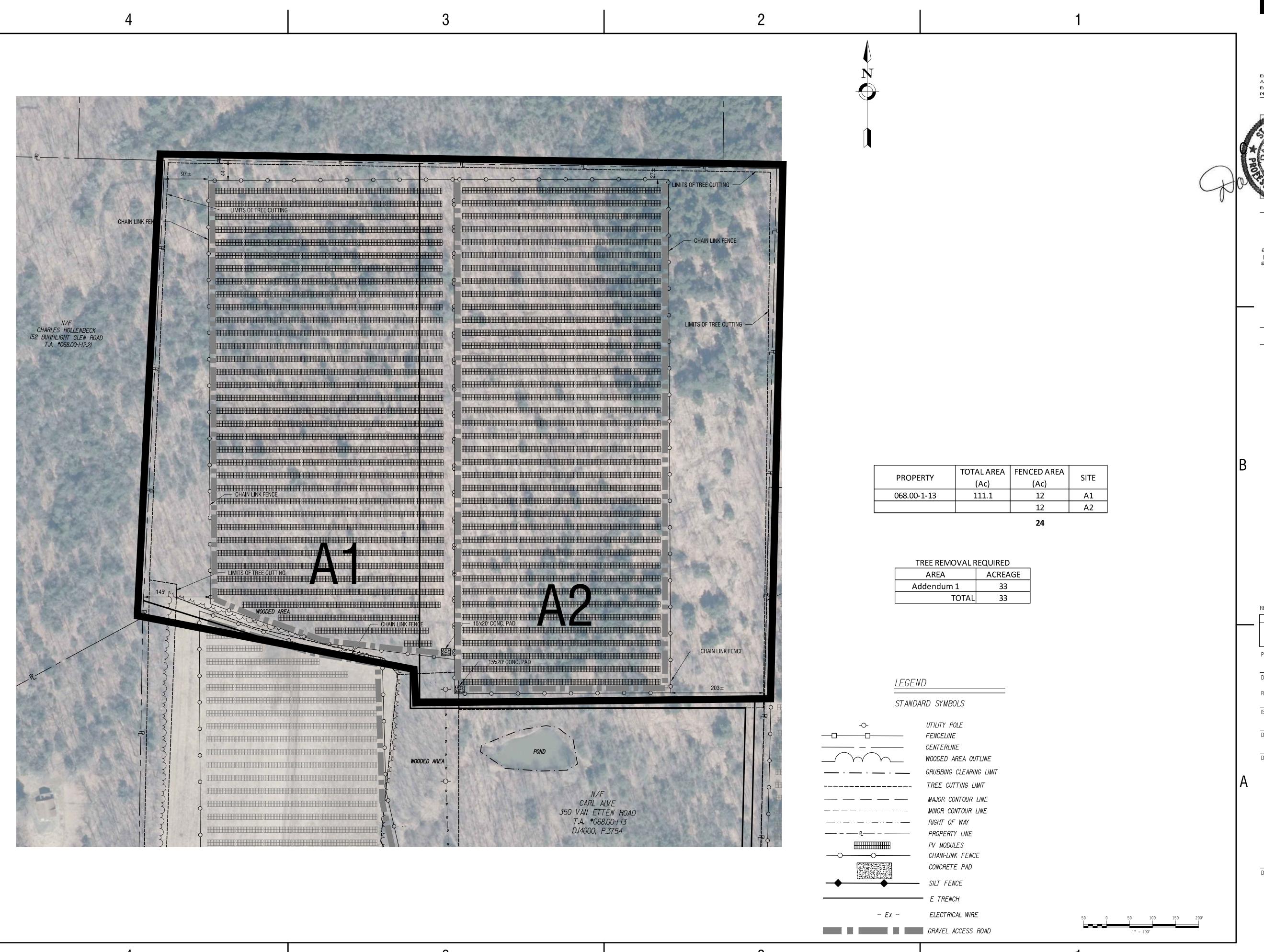
## 350 VAN ETTEN ROAD PROJECT

SPENCER, N.Y. 14883

**SITE PLAN** 

DRAWING NUMBER:

**C-103** 



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# SOLAR PHOTOVOLTAIC PLANTS (17MWac)



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DISTRIBUTED SUN

350 VAN ETTEN ROAD PROJECT

SPENCER, N.Y. 14883

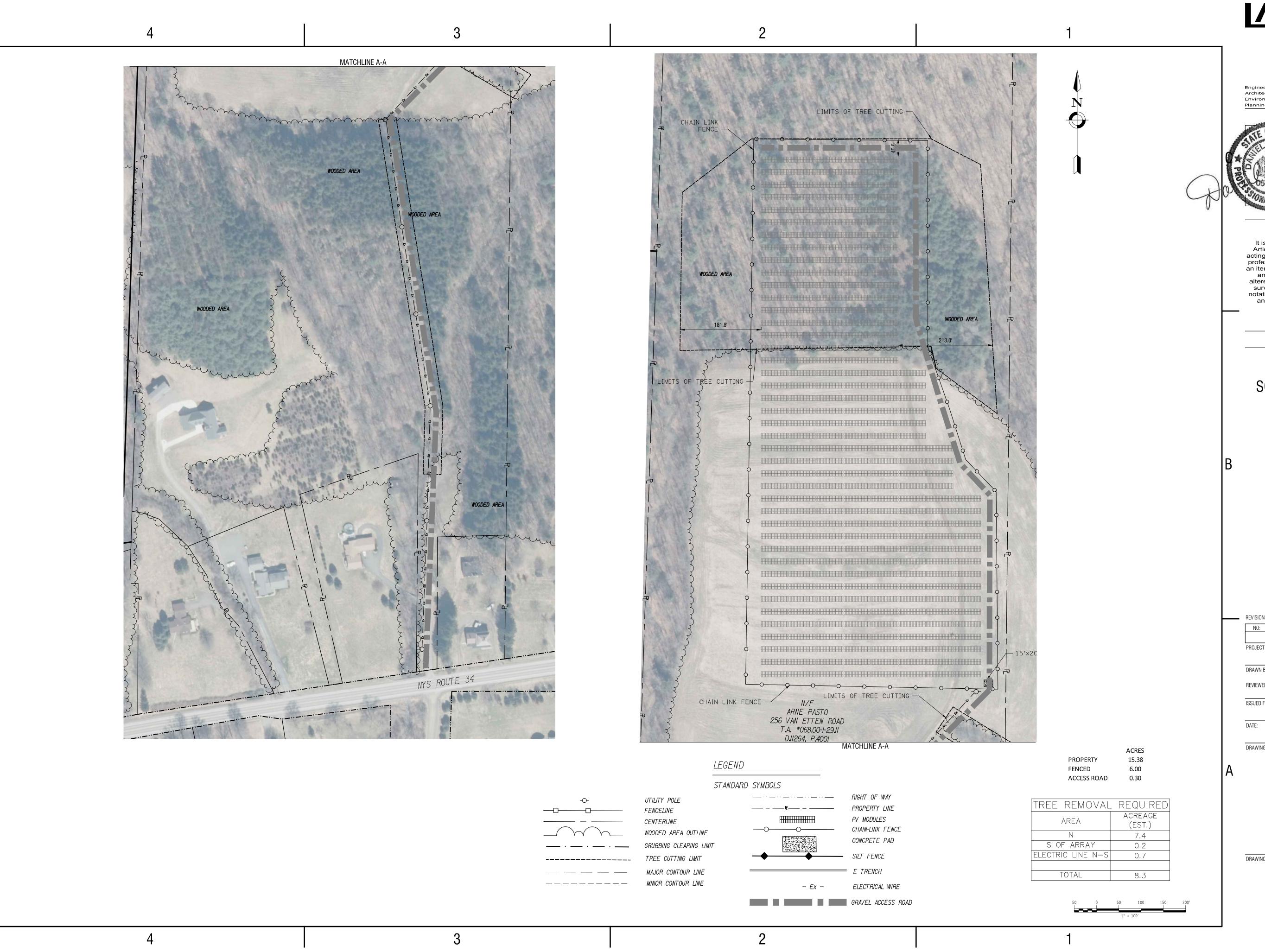
NO:	DATE:	DESCRIPTION:
1	03/27/17	REVISION 1 - ADDED ARRAY A AND A2
PROJECT	NUMBER:	
		2170026
DRAWN E	BY:	TAP
REVIEWE	D BY:	
ISSUED F	OR:	
DATE:		03/27/2017

## SITE PLAN REVISION 1

DRAWING NUMBER:

C-103A





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description of the alteration.

# SOLAR PHOTOVOLTAIC PLANTS (17MWac)



sun8 PDC LLC DISTRIBUTED SUN

**256 VAN ETTEN** ROAD **PROJECT** 

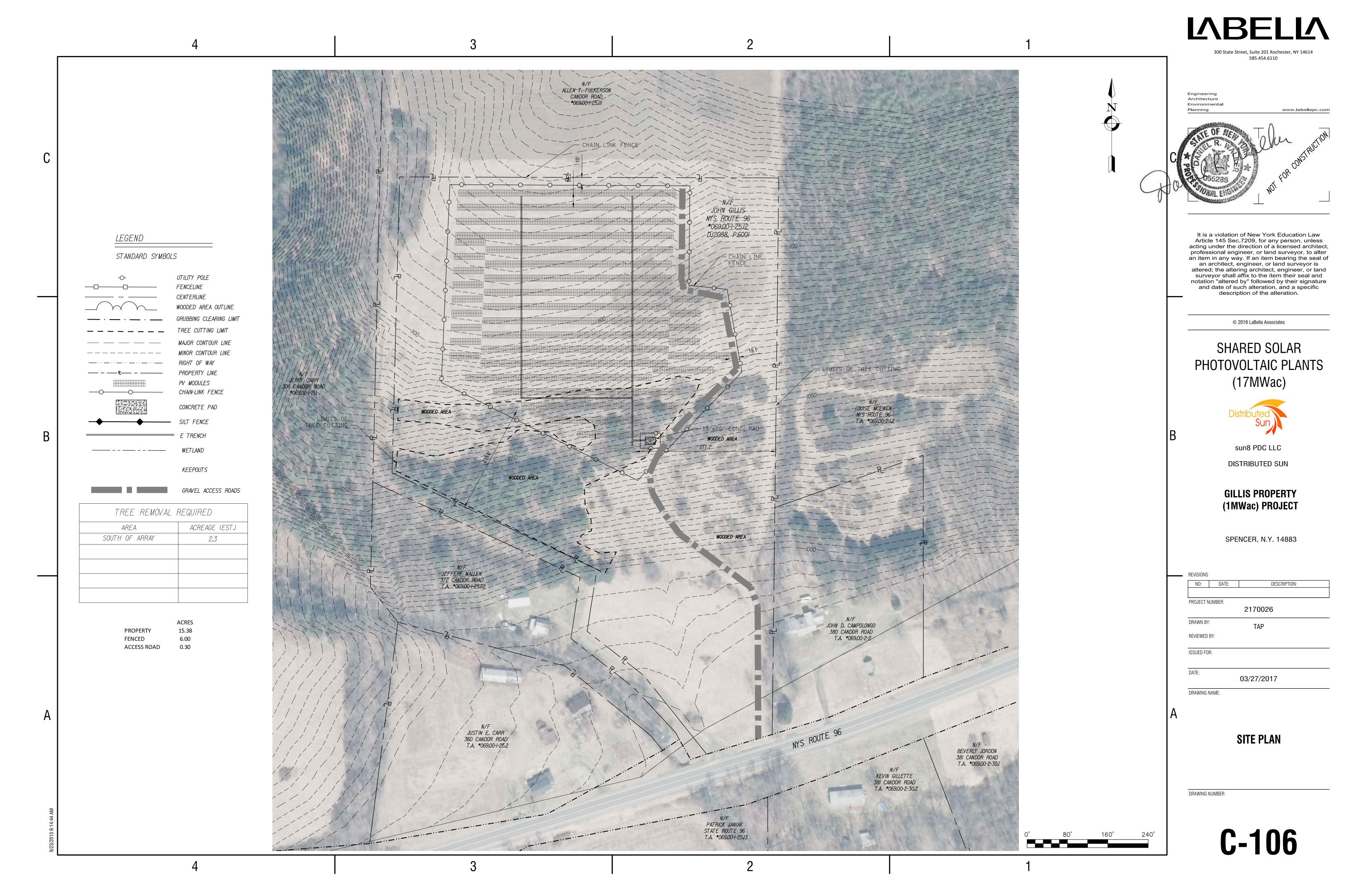
SPENCER, N.Y. 14883

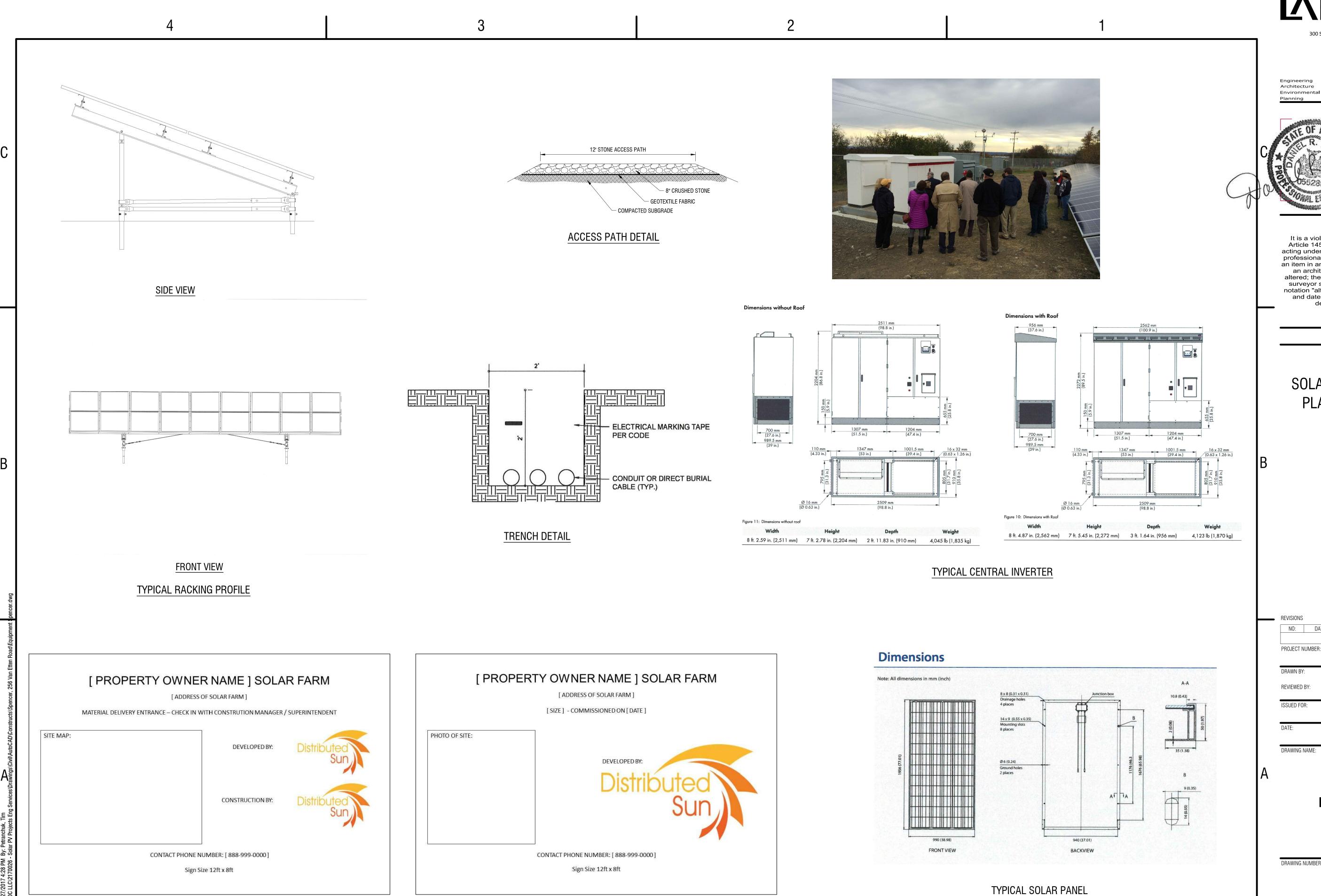
NO:	DATE:	DESCRIPTION
ROJECT NU	MBER:	
		2170026
DRAWN BY:		TAD
		TAP
REVIEWED B	Y:	
ISSUED FOR:		
DATE:		
		03/27/2017

**SITE PLAN** 

DRAWING NUMBER:

**C-105** 





TYPICAL PERMANENT SIGN

TYPICAL CONSTRUCTION SIGN

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# SOLAR PHOTOVOLTAIC PLANTS (17 MWac)



sun8 PDC LLC

DISTRIBUTED SUN

## **VAN ETTEN ROAD** AND RT 96 **PROJECTS**

SPENCER, N.Y. 14883

NO: DATE: DESCRIPTION: PROJECT NUMBER: 2170026 TAP

03/27/2017

**MISCELLANEOUS DETAILS** 

DRAWING NUMBER:

**C-107** 

#### THE TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### SUBJECT: APPLICATION FOR PILOT

The cost estimates for materials, labor and other services are included below:

Categories	Cost Estimate
Materials [A]	\$12,153,600
Labor [B]	\$12,480,000
Engineering [C]	\$480,000
Permits and IDA Legal Fees [D]	\$122,500
Total before Agency Fees [A+B+C+D]	\$25,236,100
Proposed Agency Fees to Tioga County IDA [E=1% of A]	\$246,336
Total Including Agency Fees [A+B+C+D+E]	\$25,482,436

#### Other costs to be incurred:

\$976,500 towards NYSEG's upgrade costs to the local distribution grid. In the past, NYSEG has consistently charged more to provide electric service. The PSC regulation allows them a variance of 25% (or additional \$244,125) – we hold a contingency for this. These grid upgrades will not be owned by the applicant and will not capitalized on our financial statements.

Sales tax estimate of \$486,144; calculated at 4% of the cost of materials. In NY, the state has exempted the sales of materials from the state's portion of sales taxes (4%). We expect to submit a notification to NY Department of Revenue at the time of commencement of construction and provide our vendors with the exemption form (state's portion).

TO,

#### THE TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

#### **SUBJECT: APPLICATION FOR PILOT**

Notes to Consolidated Financial Statements provided:

Background to organizational structure: SUNEIGHT HoldCo, LLC is the 100% owner of the applicant SUN8 PDC LLC. Both entities are special purpose entities set up by Distributed Sun and EWT-Americas, Inc. to focus on development of community solar projects in the state of New York. The HoldCo entity is to receive capital infusions as needed and the PDC entity is to hold all development rights (such as leasehold interests, site approvals, interconnection approvals, etc.). Neither company has any employees of their own. The employees of Distributed Sun LLC and EWT-Americas, Inc. are responsible for day-to-day tasks that need to be accomplished by both entities.

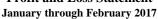
Capitalization: The financial statements being provided are for the development company that has capital calls cumulatively for \$3.5MM and a credit line from a bank for \$3MM to use towards preconstruction activities. In the solar energy industry, until all permits are secured (eg. Site plan approvals, approval of storm water plans, SEQR determination, 239 m-l review by county, any PILOT agreements and building permits), the expenses are funded by development companies – in this case the HoldCo and the PDC entities. Once each project reaches the maturity stage of having received all approvals, a new special purpose entity is established to hold the constructed project for operation. All obligations of a project taken on by the development company will be binding on the successor project specific entities. This is required to comply with the tax law provisions governing the Sec. 48 Investment Tax Credit for renewable energy and to create a level of bankruptcy remoteness during the project's operation.

Capital for Construction: The equity capital required for construction and operation will be raised form three sources. During construction, a loan will be made to the project-specific SPE. The loan will be sized at a LTV of 80% with the balance funded through equity. The loan has recourse to the project-specific SPE and so is capitalized on the financial statements. At the time the project is placed in service (beginning at operation), a tax-credit investor invests 40% of the required capital, a long-term loan is made for 40% of the required capital and the balance (20%) is funded by project sponsor's equity.

Analyzing the consolidated financial statements for the HoldCo and PDC entities will not provide a clear assessment of financial clarity. This is because, the equity capital to be funded also comes from two other sources that do not place their capital until the project has received all its approvals. The consolidated financial statements are being provided to comply with the requirements of the application. The detail in this attachment is to elaborate on why the financial statements provided are not helpful to make the intended assessment. SUN8 can provide more detail and background on the financing steps, as needed.

#### SUNEIGHT HoldCo, LLC Consolidated

#### **Profit and Loss Statement**





Ordinary Income/Expense Expense Meals, Travel & Entertainment	
<u> </u>	
Meals, Travel & Entertainment	ĺ
	l.
Meals and Entertainment	2,397
Total Meals and Entertainment	2,397
Travel Expense	9,304
Lodging Expenses	3,308
Total Travel and Lodging	12,612
Total Meals, Travel & Lodging	15,009
Office & General Business	
Office Related Expenses	
Bank Fees/Structuring Fees	18,420
Postage and Delivery	293
Office Supplies	143
Printing and Reproduction	-
Utilities	_
Total Office Related Expenses	18,856
Telecommunication Expenses	
Computer and Internet Expenses	77
Telecommunication Expenses	53
Total Telecommunication Expenses	130
Total Office & General Business	18,987
Personnel Exp & Management Fees	,
Payroll Expenses	
Payroll - Employees	41,972
Taxes	27,473
Payroll - Benefits	6,868
Total Personnel Exp & Fellows	76,313
Prof Sces-Legal, Acc, Insurance	
Advisory Services	6,500
Business Licenses and Permits	,
Interconnection Applications and CESIR Fees	56,323
Town Fees - AHJ Fees	4,485
Title Reports	5,780
Site Control Payments	3,300
Interconnection Advance Expenses	808,446
Total Business Licenses and Permits	878,334
Professional Fees	,
Accounting/Tax	_
Legal	55,158
PE Fees for Site Plans	12,312
Total Professional Fees	67,471
1 3 to 1 3 1 3 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5	07,471
Total Prof Sces-Legal, Acc, Insurance	952,304
Total Expense	1,062,612
Net Ordinary Income	(1,062,612)
Net Income	(1,062,612)

#### Footnotes to Financial Statements:

1) SUN8 PDC LLC expenses include a) Payroll Expenses, Salaries and Benefits, for the Community Solar Development team and b) Travel expenses for Site Acquisition and Town Hall Meetings and c) Direct expenses such as Land Lease payments, Interconnection Application Fees, CESIRs and Interconnection Advance Payments.

Confidential Page 1 of 1

#### SUNEIGHT HoldCo, LLC Consolidated Balance Sheet February 28 2017



	Ending February 28 2017
ASSETS	
Current Assets	
Checking/Savings	
Cash	537,826
Total Checking/Savings	537,826
Accounts Receivable	
Accounts Receivable	-
Equity Receivable	2,500,000
Total Accounts Receivable	2,500,000
Other Current Assets	
Other Current Assets	-
Total Other Current Assets	-
Total Current Assets	3,037,826
Fixed Assets	
Accumulated Depreciation	-
Furniture and Equipment	-
Total Fixed Assets	-
TOTAL ASSETS	3,037,826
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	5,933
NY Green Bank Loan	808,446
Total Accounts Payable	814,379
Total Current Liabilities	814,379
Long Term Liabilities	
Other Long Term Liabilities	-
Total Long Term Liabilities	-
Total Liabilities	814,379
Equity	
Equity	3,870,189
Retained Earnings	(584,130)
Net Income	(1,062,612)
Total Equity	2,223,447
TOTAL LIABILITIES & EQUITY	3,037,826

#### Footnotes to Financial Statements:

1) Equity Receivable is reflected on the balance sheet to reflect agreement of SUNEIGHT HoldCo, LLC Members to provide additional capital infusion of up to \$2,500,000 to develop the various projects.

2) At Sep 21, 2016, Distributed Sun LLC, as Managing Member, has invested \$370,189 into

 $SUNEIGHT\ HoldCo,\ LLC.\ Previously,\ At\ Dec.\ 31st\ 2015,\ sunEIGHT's\ Retained\ Earnings\ were\ reflected\ on\ Distributed\ Sun's\ Balance\ Sheet.$ 

3) Unused NY Green Bank Bridge Loan facility at 2.28.2017 = \$2,191,554, out of a total of \$3MM.

Confidential Page 1 of 1